



CENTRALIZED VIDEO SURVEILLANCE



Why Video Surveillance?



Why Video Surveillance?: Safety of People

Safety at
Workplace



Safety during
Night Hours and
Holidays



Industrial Safety at
Plants, Project
Sites, Mines, etc.



Safety during
Commuting



Why Video Surveillance?: Security of Assets

Infrastructure
Security –
Premises and
Equipment



Material Security
- Pilferage and
Thefts



Data Security -
Server Rooms or
Data Centers



IPR Security -
Designs,
Processes,
Formula



Why Video Surveillance?: Productivity

Productivity at
Shop Floor



Productivity at
Office Premise



Productivity between
Departments



Productivity by
Improving Processes



Why Video Surveillance?: Compliance

Internal Process
Compliance



External Audit
Compliance



Compliance for
Digital Evidence



Compliance for
Customer
Requirements



Traditional v/s Matrix Video Surveillance

Traditional Video Surveillance	Matrix Centralized Video Surveillance
Hardware-based	Software-centric
Standalone	Centralized
Scattered	Integrated
Unintelligent	Intelligent
Rigid	Flexible
Closed	Open
Limited	Versatile (Innovative Functions)
Reactive	Proactive
Outdated	Futuristic

SATATYA Differentiators - Architecture

- Centralized
 - Top-Down, Central Planning, Designing, Implementation and Operation
- Scalable
 - 100,000 Cameras
 - 10,000 Locations
 - Unlimited Users
- Modular
 - Fits any Organization Hierarchy and Structure
- Software-centric
 - Intelligence, Flexibility, Automation, Efficiency and Scalability
- Complete Portfolio
 - Applications, VMS, NVR and IPC

SATATYA Differentiators - Performance



- Technology
 - EXMOR, H.265, 4K and RAID
- Redundancy
 - Safe Failover at all Levels
- Robust
 - Validated on “Test to Fail” Philosophy
- Simple
 - Easy to Use and Manage without Technical Experts

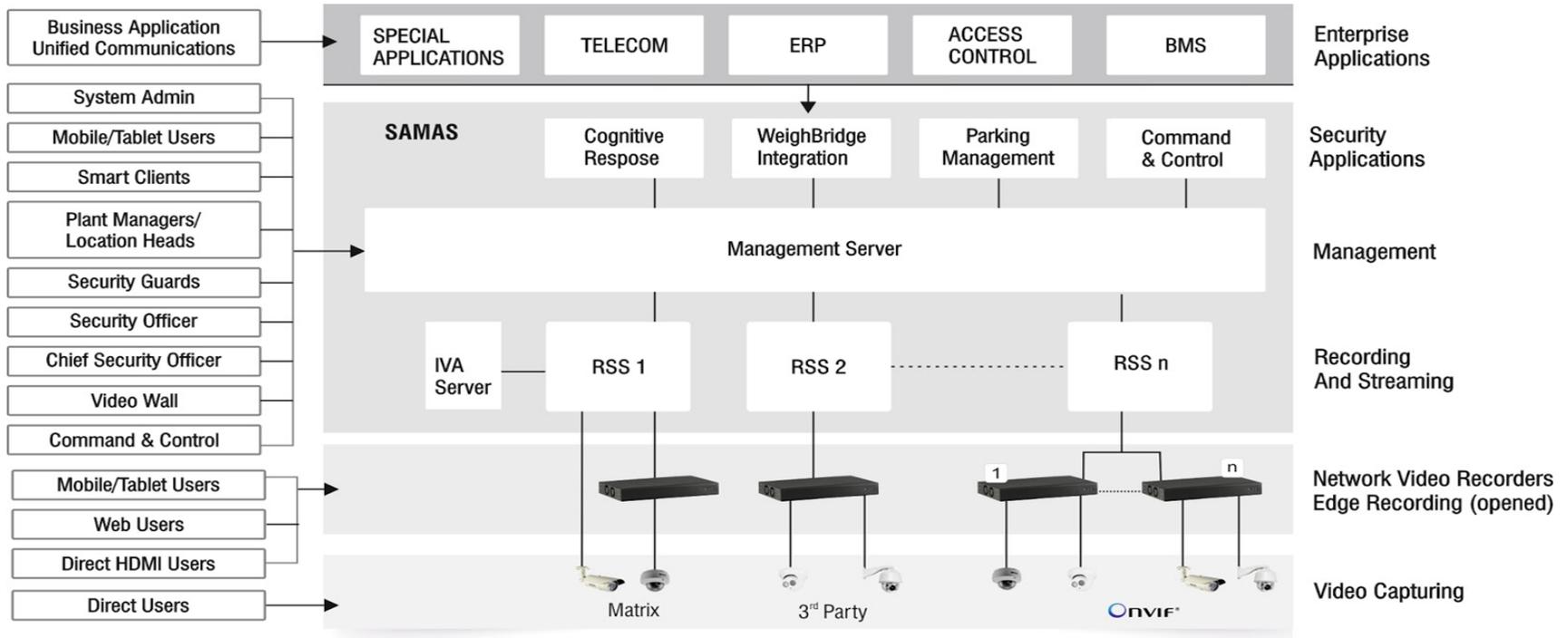
SATATYA Differentiators - Functions

- Intelligent Video Analytics
 - Automation and Preventive Security
- Cognitive Response Engine
 - Automate Surveillance Scenarios
- Innovative Functions
 - Surveillance Beyond Basic “Capture-View-Store-Play”
- Integration
 - Access Control, POS, BMS, Fire, Weighbridge and ERP
- Open System
 - ONVIF, APIs and Database Integration

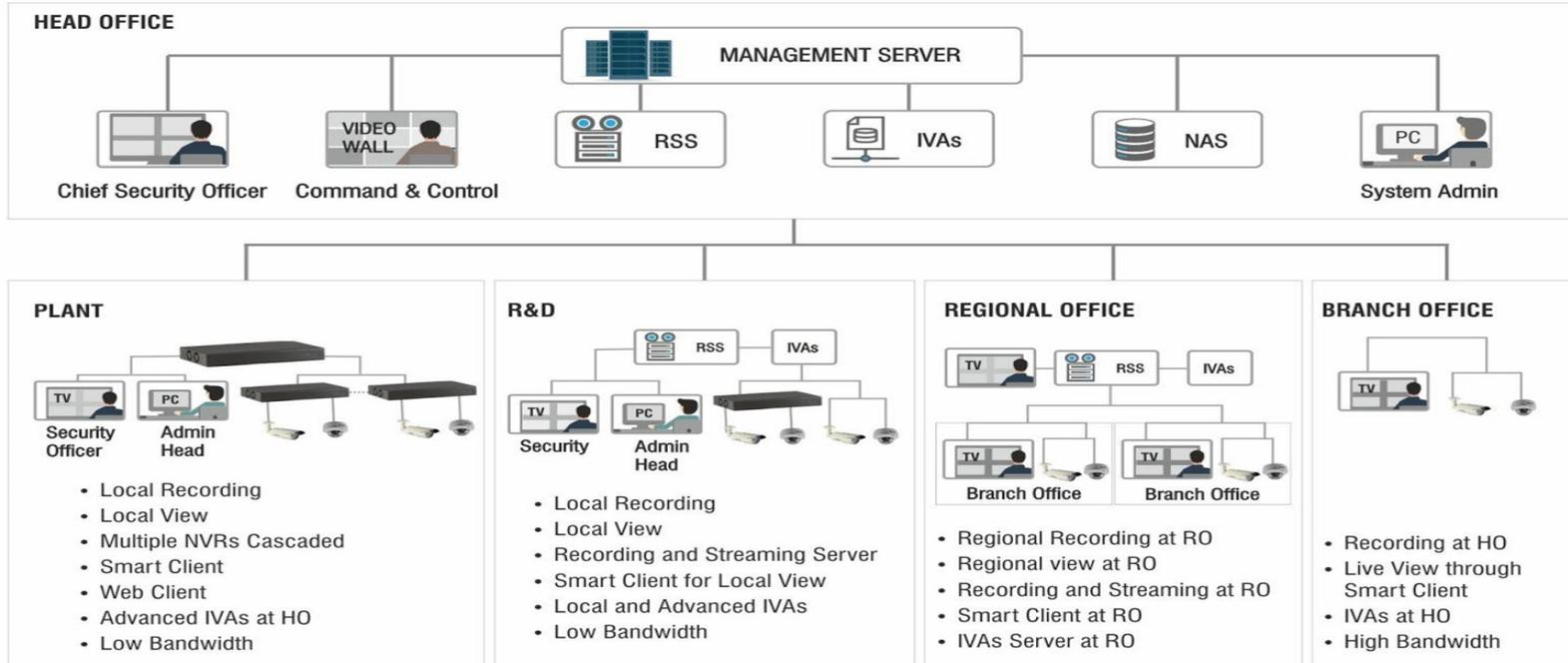
SATATYA Functions

- Video Capturing
- Video Live View
- Video Recording
- Video Streaming
- Playback and Investigation
- Notifications and Alarms
- Storage, Backup, Archival, Retrieval
- Command and Control
- Multi Locations and Centralizations
- Intelligent Video Analytics

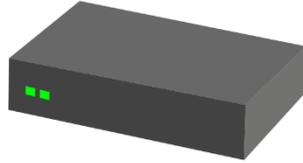
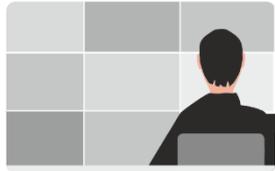
SATATYA Architecture



SATATYA Deployment



SATATYA Building Blocks



SATATYA SAMAS:
Video Management
Software

SATATYA PARAM:
Network Video
Recorder

SATATYA NETRA:
IP Camera

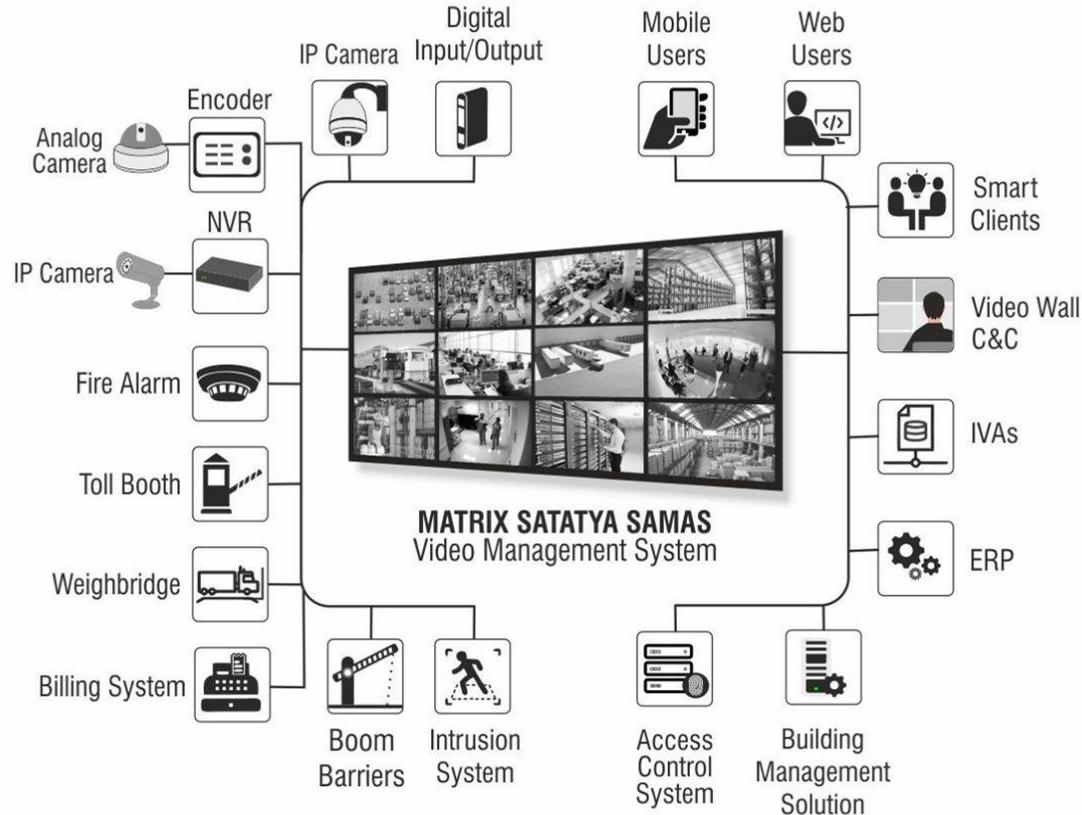
Desktop and Web
Clients

Mobile Applications

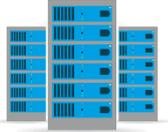
SATATYA SAMAS: Video Management System



SATATYA SAMAS Interfaces



SATATYA SAMAS Server Building Blocks



Management Server

- System Admin
- Users Roles-Rights
- Devices Managements (RSS, NVR, Camera)
- Data Management
- Integration



Recording and Streaming Server (RSS)

- Fetch Video Streams from Cameras and NVRs
- Recording
- Streaming to Users for Live Viewing
- IVA Integration

SATATYA SAMAS Client Building Blocks



System Admin Client

- Users Management
- Devices Management
- Storage and Backup
- System Alerts and Maintenance



Smart Client

- Live View
- Playback
- Investigation
- Events, Alerts and Pop-ups
- Reports and Analytics



Mobile Client

- Mobile Application
- Live View
- Playback



Media Client

- Transient Users w/o Log-in Rights
- Video Access

SAMAS Differentiators: Centralized Control

- Distributed Architecture
 - Multi Location Deployment to Match Organization Structure
- Multi-Monitors and Video Wall
 - Central, Regional and Local Monitoring
- User Roles and Rights
 - User-wise Roles and Rights for Privacy and Security
- Integration
 - Access Control, POS, BMS, Fire, Weighbridge and ERP
- Evidence Lock
 - Restrict Deletion or Overwriting of Important Evidence

SAMAS Differentiators: High Availability

- Server Redundancy
 - Multiple RSS for Uninterrupted Monitoring and Data Loss
- Network Redundancy
 - Multiple ISP for Uninterrupted Connectivity
- Health Status
 - Status of Servers, NVRs, Cameras, Storage and Sensors
- Retrieve Edge Data
 - Retrieve Recording from Edge Devices on Network Brownout

SAMAS Differentiators: Easy Search and Review



- Global Search
 - Automatic Fetch Footages from All Global Sources
- Power Investigator
 - Search Recorded Video by Analytics
- Day Highlight
 - Summary File for Quick Overview
- Time Lapse
 - Quick Overview by Reducing Frames

SAMAS Differentiators: Bandwidth Optimisation



- Camera-wise Recording and Backups
 - Separate Retention Days for Every Camera
- Multiple Stream Policies
 - Different Profiles for Recording, Local and Mobile Views
- Adaptive Edge Streaming
 - Adjust FPS based on Events

SAMAS Differentiators: Prompt Notifications



- Notifications
 - Video Pop-up, Email with Snap, Audio Alarm and SMS
- Manual and Auto Clip Export
 - Event based Clip Export in Popular Formats
- User Defined and Triggered Events
 - Send Clips, Operate Devices, Generate Alarms on Predefined Events

SAMAS Differentiators: Future Ready



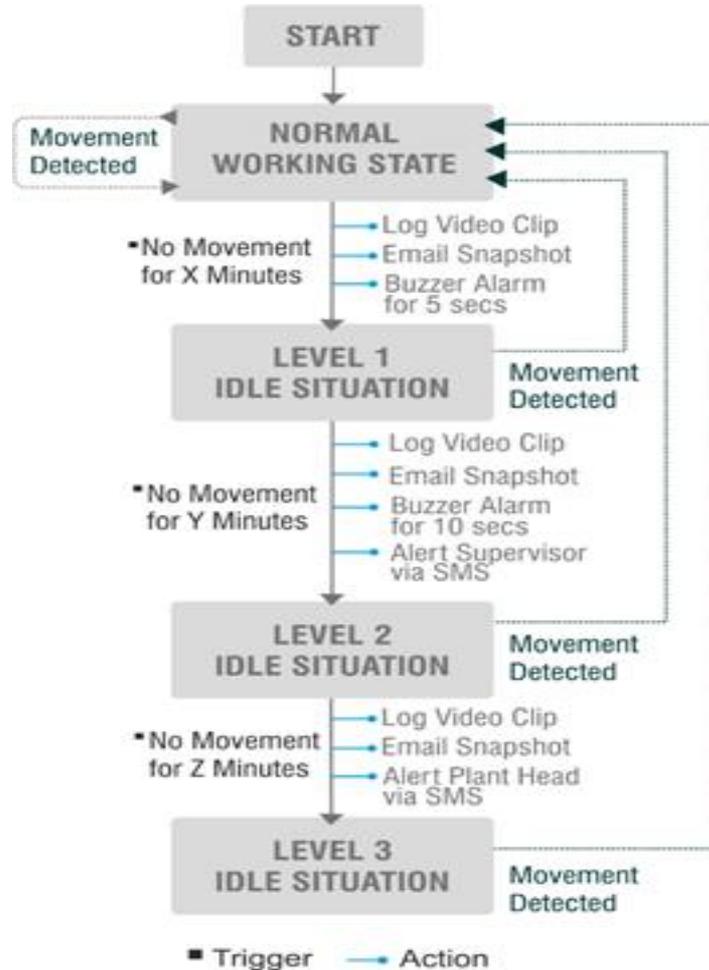
- Scalable
 - 65,535 Cameras, 10,000 Locations and 1,000 Users
- Cloud Ready
 - Host on Public or Private Cloud
- Third Party Camera Support
 - ONVIF and Popular Brand Camera Support
- Device Initiation
 - Connect Matrix NVR and IP Cameras without Static or Dynamic Public IP

SAMAS Solution: CREAM

- Cognitive Response Engine with Automated Monitoring
- Replace Manual Surveillance with Automated Surveillance
- Multiple Scenarios, Inputs and Triggers
- Real-time Response
- Integration with External Systems
- Audit Trail for Analysis and Correlation
- Live Display and Tracking of Events and Responses



CREAM: Scenario Example



SAMAS Solution: Vehicle Management



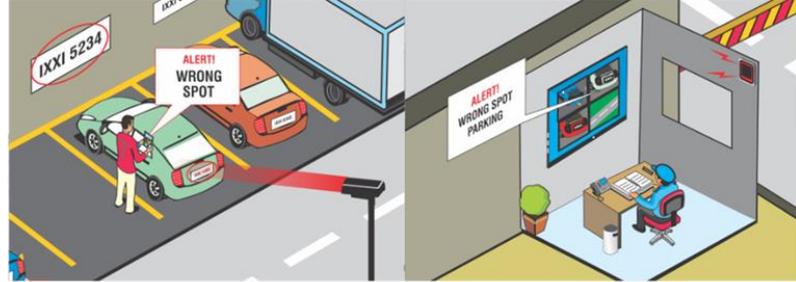
- Vehicle Tracking and Parking Management
- Automate Large, Medium or Small Parking Areas
- Number Plate Recognition
- Notify Unauthorized or Improper Parking
- Track Occupied and Empty Slots
- Vehicle Counting
- Wrong Way Detection

VTPM: Application

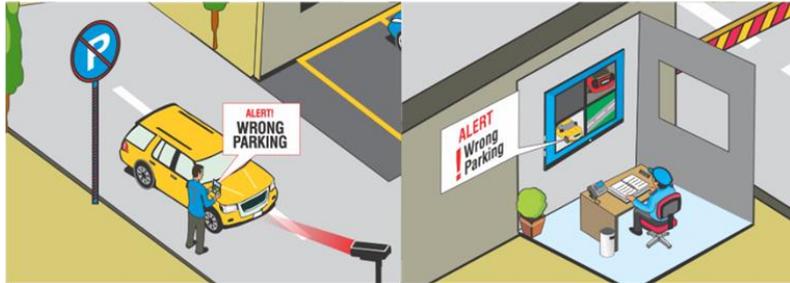
Entry or Exit of Vehicles



Unauthorized Parking



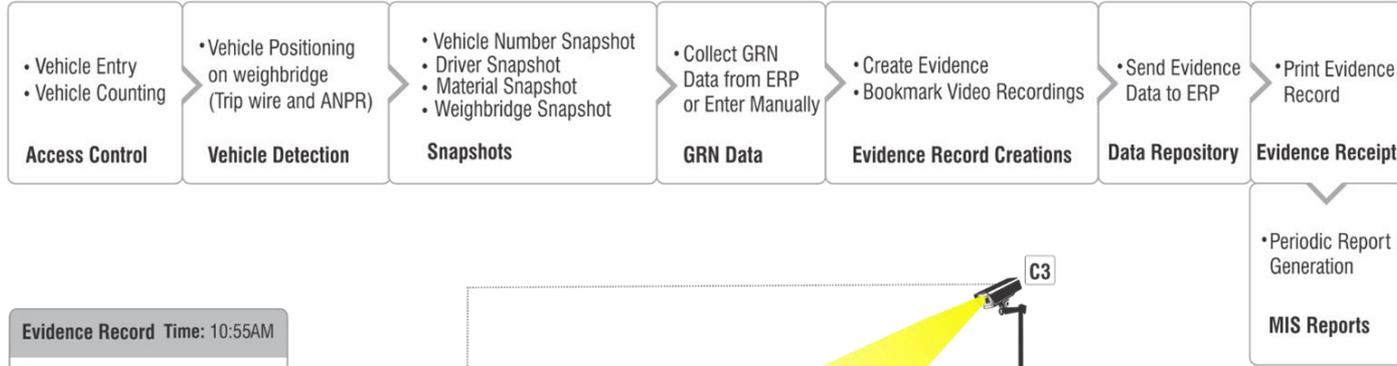
No Parking



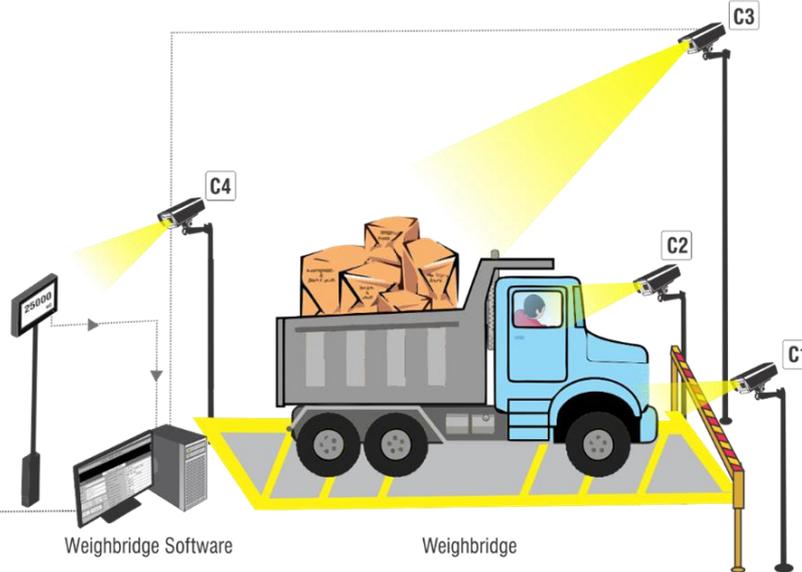
Improper Parking



SAMAS Solution: Weighbridge Integration



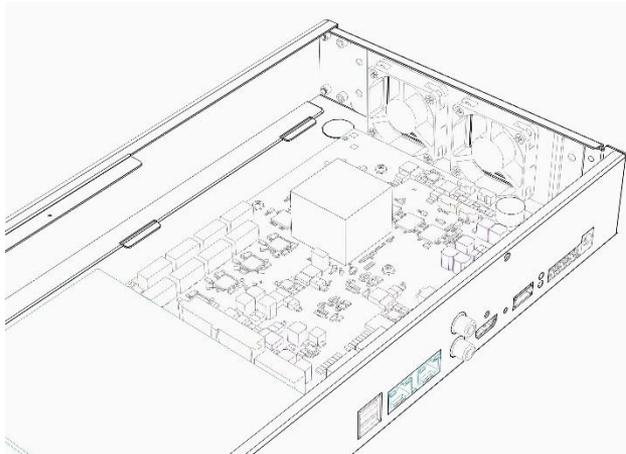
Evidence Record Time: 10:55AM	
Transaction ID: MH000055	
C1 Truck Number MH5-00587	
C2 Driver Photo	
C3 Goods	
C4 Total Weight 25,000Kg	



SAMAS Specifications

Built-in Cameras	5
Maximum Cameras	65,535
Built-in Users	1
Maximum Users	1,000
Maximum Recording and Streaming Servers or Devices	1,000

SATATYA PARAM: Network Video Recorder



NVR Differentiators: Cascading

- Link up to 20 NVRs
- View Cameras from any NVR
- No Server Required



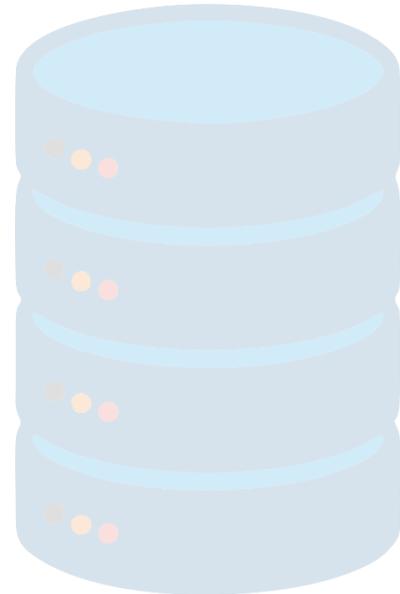
NVR Differentiators: Performance

- 12MP Camera Recording
 - Ultra Resolution Stream for Recording
- 4K Decoding
 - 4K Resolution for Live View and Playback
- Higher Throughput
 - 512Mbps from High Resolution Cameras
- RAID 5, RAID 10 Support
 - Redundancy in Storage



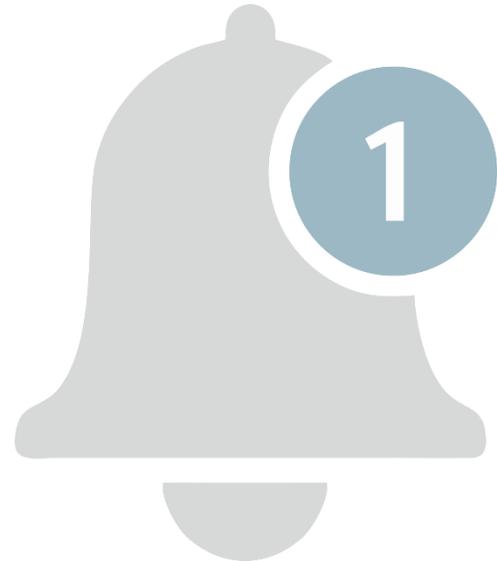
NVR Differentiators: Storage

- High Storage
 - Up to 80TB on a Single NVR
- Higher Compression
 - H.265, H.264 and MJPEG
- Adaptive Recording
 - Reduce 30% Storage on No Activity with Lower Frame Rate



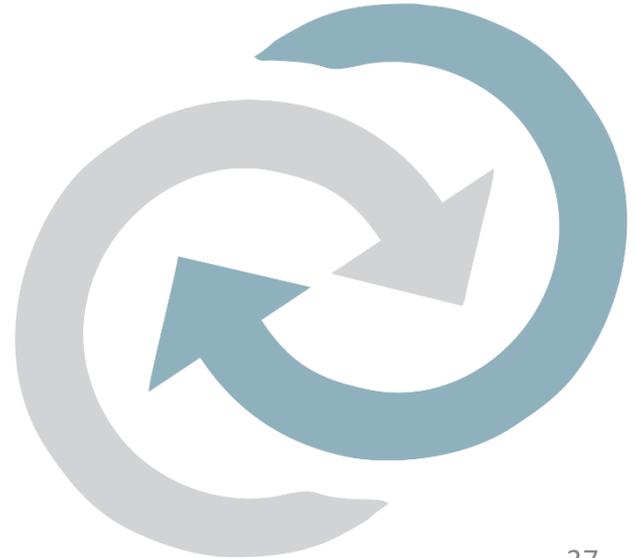
NVR Differentiators: Notifications

- Instant Notification
 - SMS, Email, Email with Snap, Call from App and Video Pop-up
- TCP Notification
 - Alerts using Bandwidth < 5Kbps

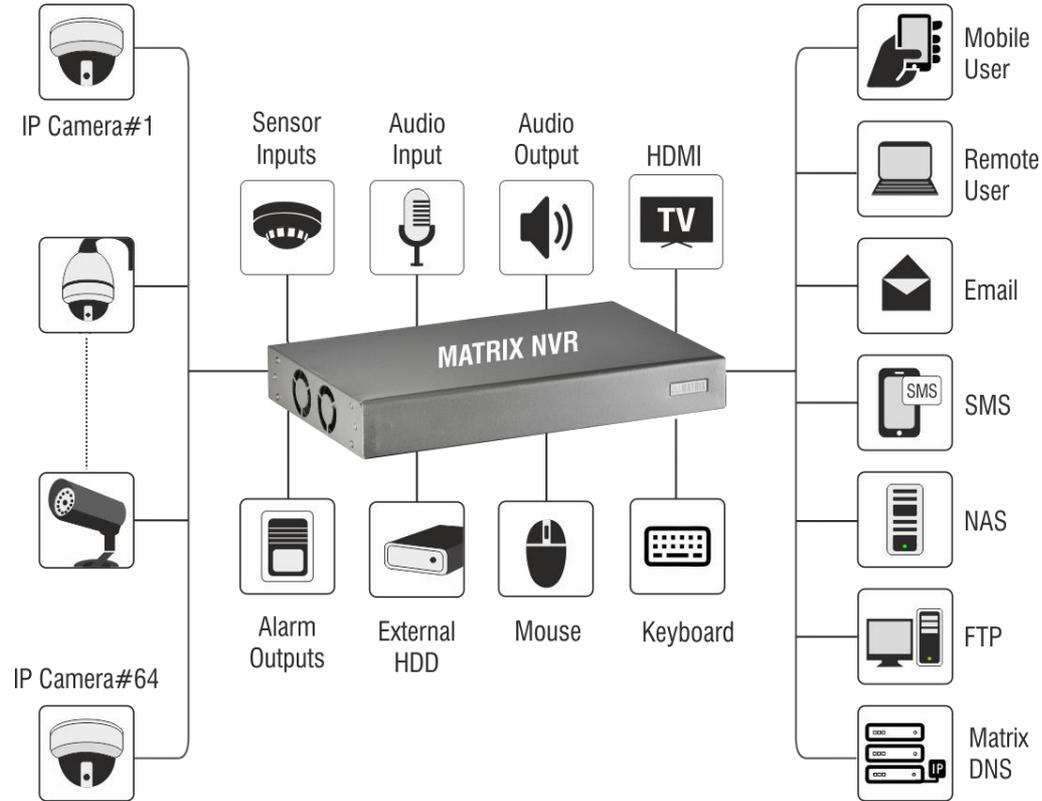


NVR Differentiators: Integration

- Readymade Integration with Popular Brands
- Interop with Third Party Camera
 - ONVIF, RTP/RTSP over TCP/UDP, HTTP Tunnelling for other Cameras
- Integration with Third Party System
 - Third Party System on Digital Ports



NVR Connectivity



NVR Selection Guide

		NVR0801X	NVR1601X	NVR1602X	NVR3202X	NVR3204X	NVR6404X	NVR6408X
Video	IP Channels	8	16	16	32	32	64	64
	HDMI Main	1	1	1	1	1	1	1
Audio	Input	1	1	1	1	1	1	1
	Output	1	1	1	1	1	1	1
Alarm	Input	2	2	2	2	2	2	2
	Output	1	1	1	1	1	1	1
Storage	SATA Ports	1 (10TB each)	1 (10TB each)	2 (10TB each)	2 (10TB each)	4 (10TB each)	4 (10B each)	8 (10TB each)
	RAID Support	Single Disk	Single Disk	RAID-0, RAID-1	RAID-0, RAID-1	RAID-0,1,5,10	RAID-0,1,5,10	RAID-0,1,5,10
Interfaces	10/100/1000 Mbps Adaptive Interface	1	1	2	2	2	2	2
	USB Ports	3	3	3	3	3	3	3
Throughput	512Mbps, 256 Uplink/ 256 Downlink							

SATATYA NETRA: IP Cameras



IPC Differentiators: Low Light Performance

- High Performance at Low Light Conditions
- Sony STARVIS Sensor



Matrix



Others

IPC Differentiators: Greater Coverage (FOV)

- Capture Wider Field of Views with Fewer Cameras



Matrix: FOV 113°



Others: FOV 82°

IPC Differentiators: Consistent Performance

- Rectifies Overexposed and Underexposed Areas
- Sharper Image



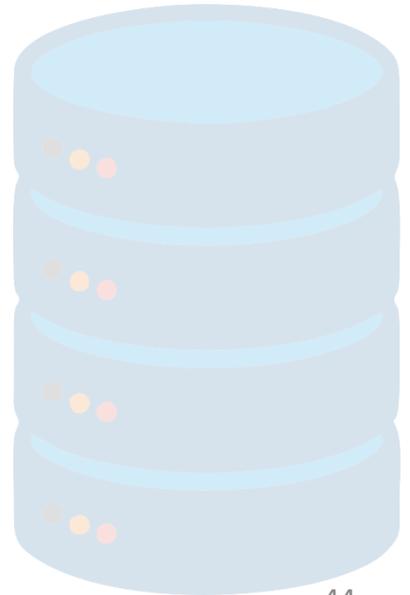
Matrix: WDR On (120 dB)



Others: WDR Off

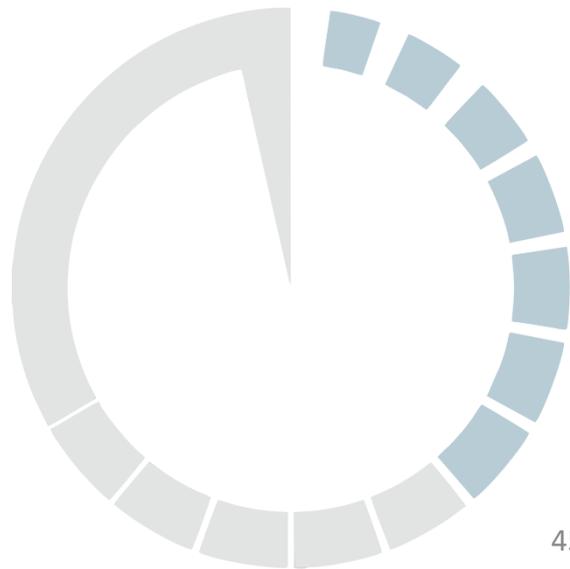
IPC Differentiators: Storage

- H.265 Compression
 - Reduces up to 50% Bandwidth and Storage
- Edge Recording
 - Store 512GB on SD Card
- Adaptive Streaming
 - Switch to Lower Bitrate and FPS during No Motion/Activity



IPC Differentiators: Bandwidth

- Smart Streaming
 - Different Image Quality for Different Regions
- Quad Streaming
 - Four Different Streams for Recording, Local View, Mobile etc
- Region of Interest
 - Streams only Specified Areas
- Adaptive Streaming
 - Switch to Lower Bitrate and FPS during No Motion/Activity



IPC Differentiators: Video Analytics

Motion Detection



Notification based
on Motion

Intrusion Detection



Notification on
Entering Virtual Areas

Tripwire



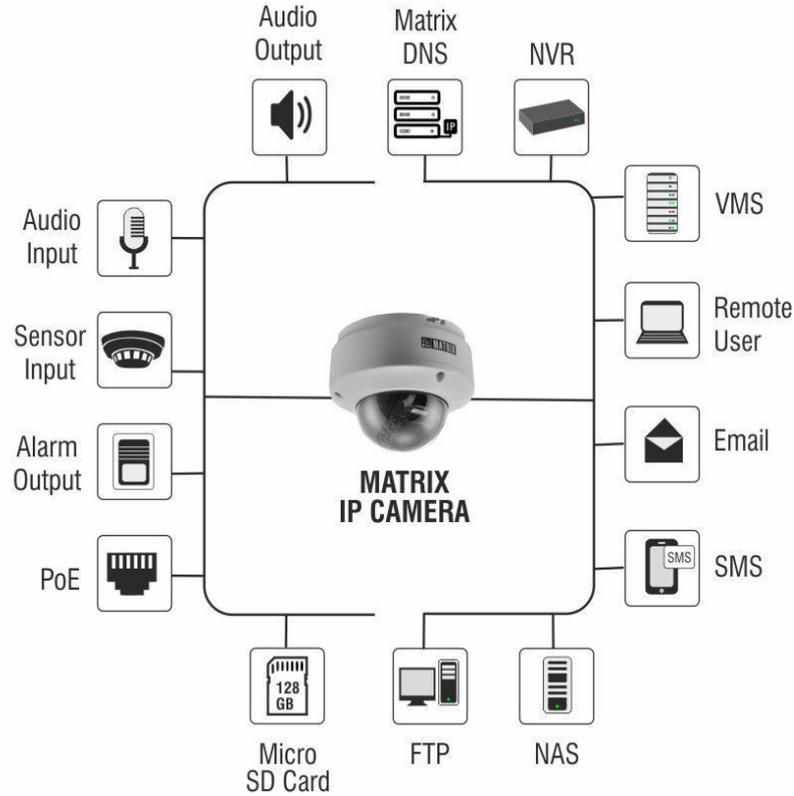
Identify Motion
on a Virtual Line

IPC Differentiators: Notifications

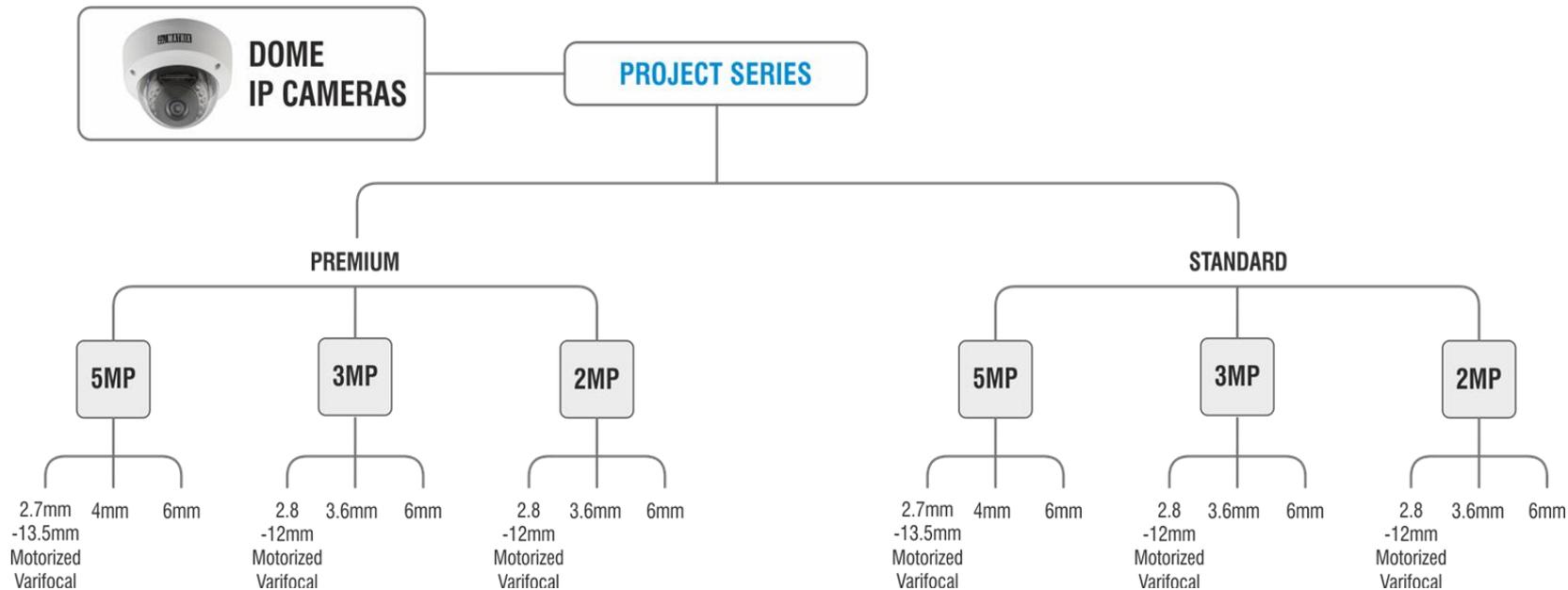
- SMS and Email Notifications
- Notifications for Predefined Events
- Snapshot
- Upload Image
- Alarm with Pre/post Recording
- Schedule Snapshot



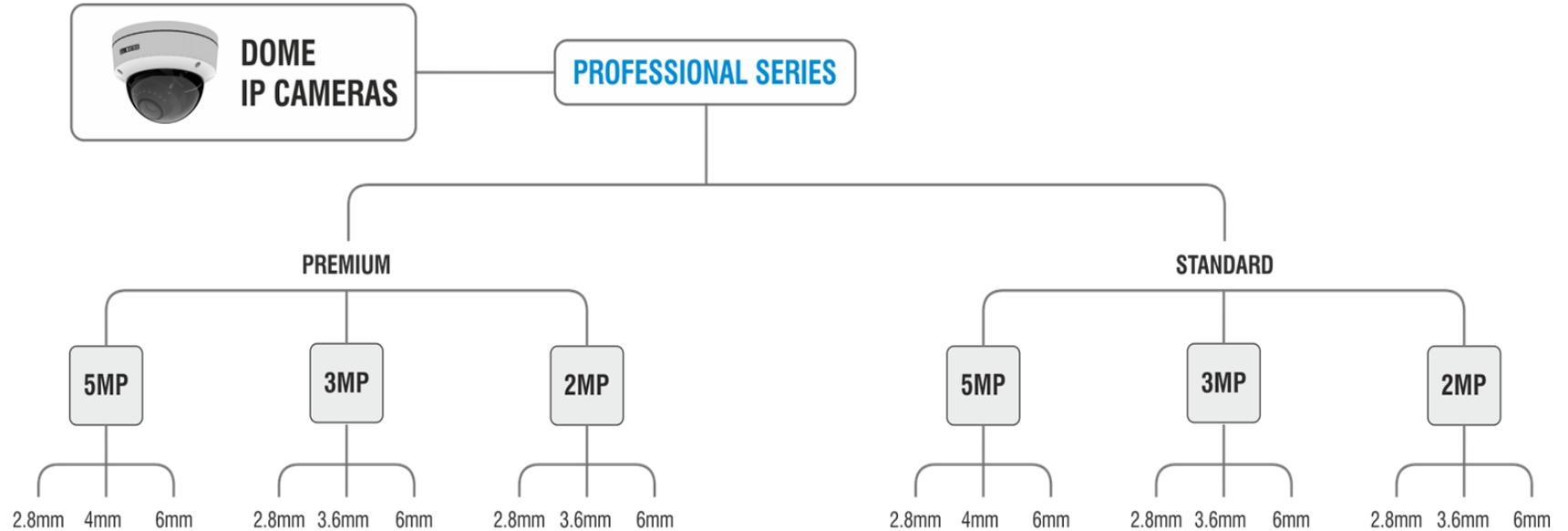
IPC Connectivity



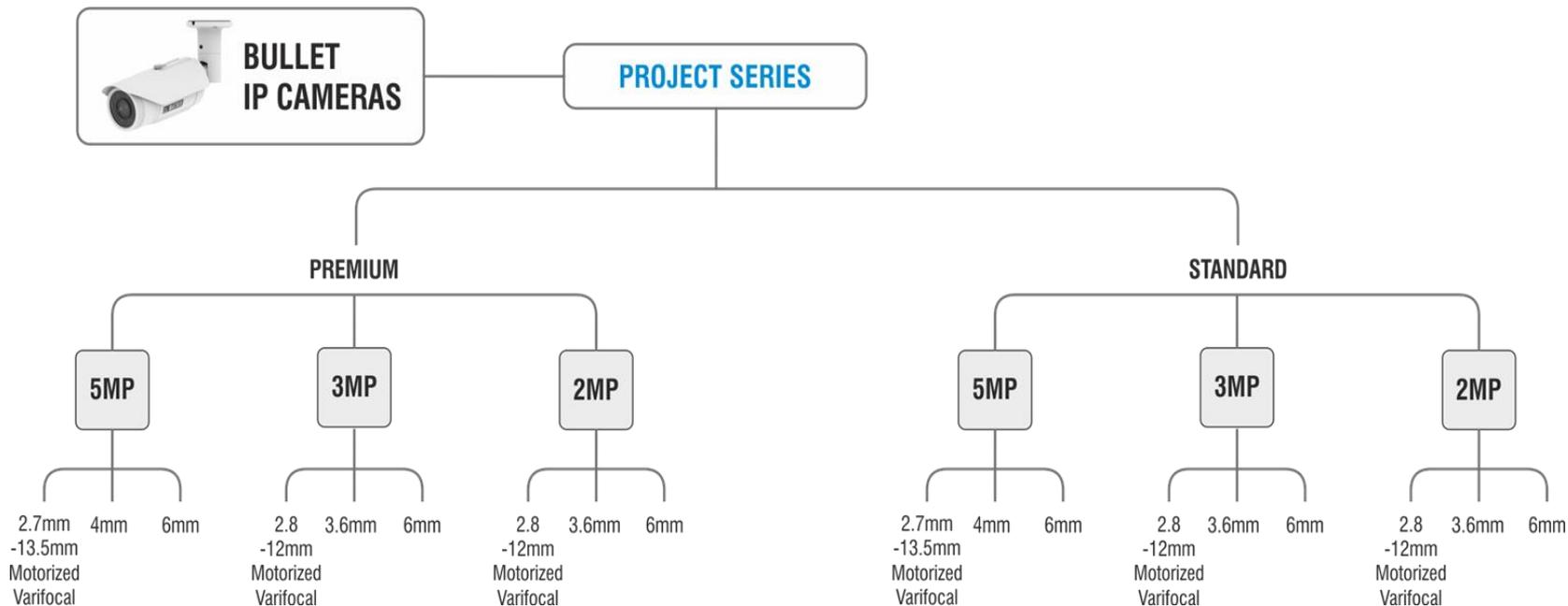
Dome Camera Range (Project Series)



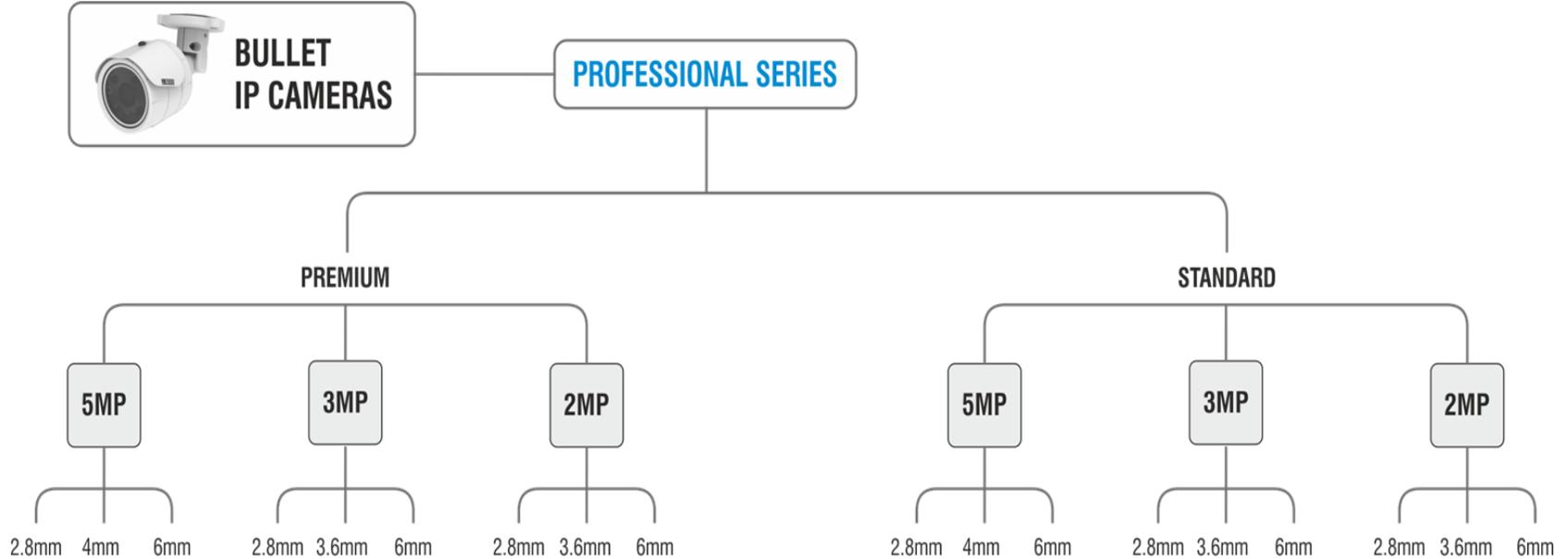
Dome Camera Range (Professional Series)



Bullet Camera Range (Project Series)



Bullet Camera Range (Professional Series)



IP PTZ Camera: PZCR20ML33CWP

- 33x Optical Zoom
- Maximum Resolution: 1920x1080 @ 60fps
- H.265/ H.264/ M-JPEG encoding
- IR Distance upto 200m
- Upto 256GB in-built storage
- IP67 & IK10 Compliant
- True WDR (140dB)
- Intelligent Video Analytics



IP PTZ Camera: PZCR20ML25CWP

- 25x Optical Zoom
- Maximum Resolution: 1920x1080 @ 60fps
- H.265/ H.264/ M-JPEG encoding
- IR Distance upto 150m
- Upto 256GB in-built storage
- IP66 & IK10 Compliant
- True WDR (140dB)
- Intelligent Video Analytics



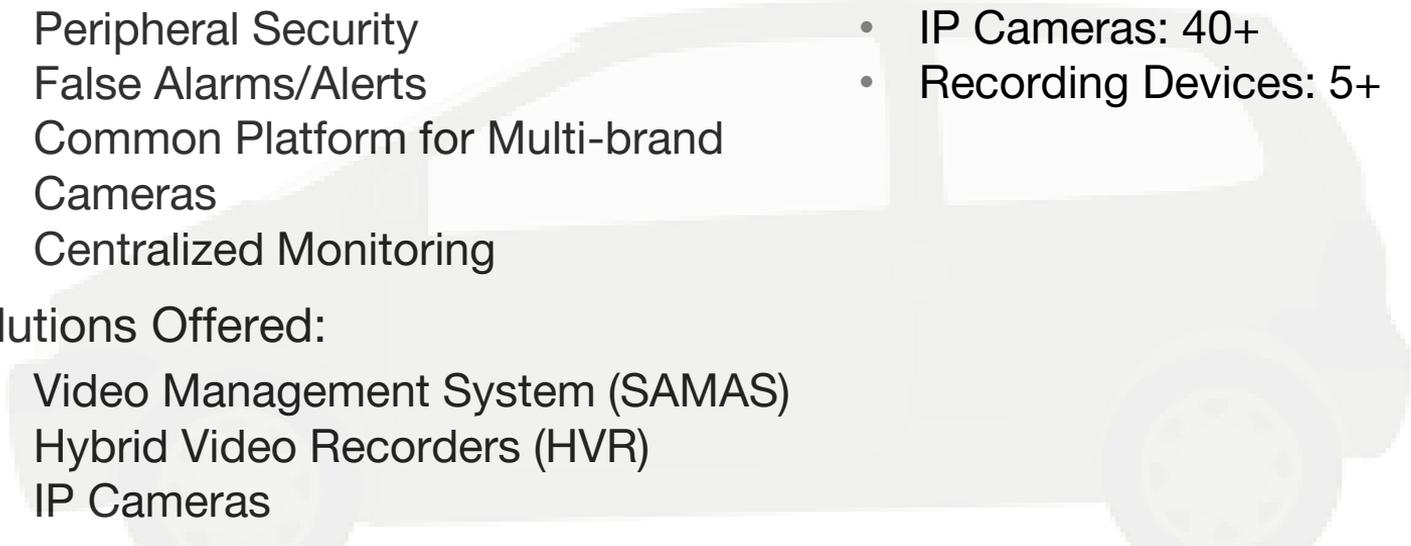
Success Stories: NSE IT

- Challenges:
 - Real-time Security
 - Automated Health Reports
 - Centralized Monitoring
 - Storage Redundancy
- Solutions Offered:
 - Video Management System (SAMAS)
- Benefits:
 - Automated Summary Report
 - Address Alerts Quickly
 - Evidence Guarantee
 - Ease of Management
- Matrix Offering:
 - SAMAS for (250 Locations) with Dual ISP Support

Success Stories: LENSKART

- Challenges:
 - Centralized Monitoring and Control
 - Storage for More No. of Days
 - High Storage Costs
- Solutions Offered:
 - IP Cameras
 - Network Video Recorders (NVR)
- Benefits:
 - Prevention of Criminal Activities like Shoplifting, Vandalism, etc.
 - Enhanced Security
 - Employee Discipline
 - Centralized Control
- Matrix Offering:
 - IP Cameras: 200+
 - Recording Devices: 50+

Success Stories: TATA MOTORS

- Challenges:
 - Peripheral Security
 - False Alarms/Alerts
 - Common Platform for Multi-brand Cameras
 - Centralized Monitoring
 - Solutions Offered:
 - Video Management System (SAMAS)
 - Hybrid Video Recorders (HVR)
 - IP Cameras
 - Benefits
 - Higher Visibility and Productivity
 - Address Alert Quickly
 - Reduction of Operation Cost
 - Matrix Offering:
 - IP Cameras: 40+
 - Recording Devices: 5+
- 

SATATYA Customers

CORPORATE

- Samsung C&T
- TCS Technology
- SGI Corp
- Tata Technologies
- Raymond
- Jaypeekint Lab
- COX & KINGS
- Honda Trading Corporation
- Rustom Jee
- Sterlite Technology
- Coromandel Fertilizer

GOVERNMENT

- Indian Railways
- Indian Air Force
- NTPC
- Patna Airport

- Bhubaneswar Airport
- NSTL
- Nashik Railways

EDUCATION

- IIT
- RBK International School
- NIFT
- Chitkara Group of Institute
- GITAM University
- GMERS College

MANUFACTURING

- Godrej Ware House
- Tata Motors
- Tata Chemicals
- General Electronics
- Schneider Electric

- Colourtex
- Yamaha Motors
- Jasani
- Cooper Corporation

MEDIA

- Network 18
- Times of India
- Matrimony.com
- Ramoji Film City

HOSPITALITY

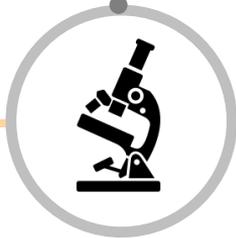
- Hotel Royal Park
- Taj Group
- Taj Vivanta

OTHERS

- Lenskart
- Tanishq
- Sanofi Pharma
- Deccan Chemicals
- Raheja Hospital
- NESCO
- BTI Payments
- Dnata Group
- Haldiram
- Ramdev Masala
- NSEIT
- Vedanta Group
- HEG
- AWHO Township

Why Matrix?

Indigenous
R&D
Centre



1 Million +
Satisfied
Customer



2,500 +
Channel
Partner



Technical
Support



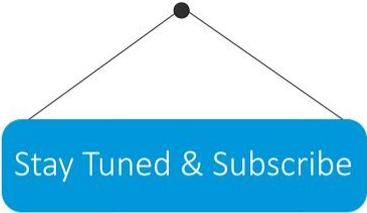
Who Are We

1 Million+
Customers

2,500+
Partners

60+
Products

50+
Countries



Stay Tuned & Subscribe



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THANK YOU!



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